

Message Text

UNCLASSIFIED

PAGE 01 ANTANA 00634 130834Z
ACTION AF-10

INFO OCT-01 ISO-00 EB-08 CCO-00 PASO-00 /019 W
-----118025 132316Z /70

R 130613Z APR 78
FM AMEMBASSY ANTANANARIVO
TO SECSTATE WASHDC 0398

UNCLAS ANTANANARIVO 0634

DEPT FOR AF/E

E.O. 11652: N/A
TAGS: EAIR, MA
SUBJECT: CIVAIR: LOCKHEED HERCULES NEGOTIATIONS WITH
MADAGASCAR

TO: C.J. HORNE
LOCKHEED GEORGIA CO.
MARIETTA, GEORGIA 30063
TELEX 0542642

AM REPLYING TO YOUR TELEX OF APRIL 10 REGARDING PROPOSED
SALE OF LOCKHEED HERCULES AIRCRAFT TO MADAGASCAR. AS
REPORTED TO LOCKHEED SEVERAL TIMES PREVIOUSLY, MADAGASCAR
MINISTRY OF DEFENSE IS THE ONLY GOVERNMENT ENTITY WHICH
HAS EVER SHOWN MORE THAN PASSING INTEREST IN HERCULES.
FROM TIME-TO-TIME OTHER GOVERNMENT OFFICIALS WERE BROUGHT
IN TO DISCUSSIONS, BUT IT WAS CLEAR THAT THEY WERE ONLY
PRESENT ON INVITATION OF DEFENSE MINISTRY. OUR LAST
CONTACT WITH DEFENSE MINISTRY WAS TO DELIVER THE FINANCE
PACKAGE OFFER FROM HASTINGS CAPITAL ON MARCH 6, AT WHICH
TIME WE SUGGESTED MINISTER OF DEFENSE FOLLOW UP WITH
LOCKHEED AND HASTINGS CAPITAL. WE HAVE RECEIVED NO FUR-
THER INDICATION OF INTEREST FROM MINISTRY OF DEFENSE.
SUGGEST THAT LOCKHEED MAY WISH TO FOLLOW UP FINANCING
OFFER WITH DIRECT TELEX OR LETTER TO MINISTRY OF
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 ANTANA 00634 130834Z

DEFENSE TO ASCERTAIN ITS CONTINUED INTEREST IN THE
HERCULES. FOR YOUR INFORMATION, THROUGHOUT WEEK OF
APRIL 3, CANADIAN DE HAVILLAND DEMONSTRATED DASH-7
AIRCRAFT TO MINISTRY OF TRANSPORT, AIR MADAGASCAR,
MADAGASCAR AIR FORCE, AND SEVERAL OTHER OFFICIALS.
DEMONSTRATIONS RECEIVED WIDE AND FAVORABLE PUBLICI-
TY AND APPARENTLY MADE A VERY GOOD IMPRESSION ON

AIR MADAGASCAR AND MADAGASCAR GOVERNMENT. UNDERSTAND GOVERNMENT WAS PARTICULARLY INTERESTED IN VIP CONFIGURATION.

SAMUEL VICK SMITH
ECON/COMMERCIAL OFFICER
AMERICAN EMBASSY
ANTANANARIVO BARRETT

NOTE BY OC/T: PASSED ABOVE ADDRESSEE.

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: Z
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: NEGOTIATIONS, AVIATION AGREEMENTS
Control Number: n/a
Copy: SINGLE
Draft Date: 13 apr 1978
Decaption Date: 20 Mar 2014
Decaption Note: 25 YEAR REVIEW
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978ANTANA00634
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780159-0971
Format: TEL
From: ANTANANARIVO
Handling Restrictions:
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780462/aaaacauh.tel
Line Count: 71
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: afff39b1-c288-dd11-92da-001cc4696bcc
Office: ACTION AF
Original Classification: UNCLASSIFIED
Original Handling Restrictions: ONLY
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: ONLY
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 2986157
Secure: OPEN
Status: NATIVE
Subject: CIVAIR: LOCKHEED HERCULES NEGOTIATIONS WITH MADAGASCAR TO: C.J. HORNE
TAGS: EAIR, MA, LOCKHEED
To: STATE
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/afff39b1-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014